



# SECOND PARTY OPINION (SPO)

Sustainability Quality of the Issuer and Asset Pool

Nordea Bank Abp 17 August 2020





Confidential



# CONTENTS

Overall Evaluation of the Green Bond 3
ISS ESG ASSESSMENT SUMMARY
Contribution of the Green Bond to the UN SDGs4
ISS ESG SPO ASSESSMENT
PART I: GREEN BOND PRINCIPLES
PART II: SUSTAINABILITY QUALITY OF THE ASSET POOL11
Wind energy
Solar
Hydro energy
Green buildings14
Water supply
Wastewater treatment
Waste-to-energy (biomass)
Electric cars
Electric trains
Electric ferries
Sustainable Agriculture23
PART III: ASSESSMENT OF NORDEA'S ESG PERFORMANCE
ANNEX 1: ISS ESG Corporate Rating
ANNEX 2: Methodology
About ISS ESG SPO



## Overall Evaluation of the Green Bond

Nordea Bank Abp ("Nordea") commissioned ISS ESG to assist with its Green Bonds by assessing three core elements to determine the sustainability quality of the Bonds:

- 1. Nordea's Green Bond framework benchmarked against the International Capital Market Association's (ICMA) Green Bond Principles (GBPs).
- 2. The asset pool whether the projects aligned with ISS ESG's issue-specific key performance indicators (KPIs) (See Annex 2).
- 3. Nordea's sustainability performance, according to the ISS ESG Corporate Rating.

### ISS ESG ASSESSMENT SUMMARY

SPO SECTION	SUMMARY	<b>EVALUATION</b> <sup>1</sup>
Part 1: Performance against GBPs	The issuer has defined a formal concept for its Green Bonds regarding use of proceeds, processes for project evaluation and selection, management of proceeds and reporting. This concept is in line with the ICMA GBPs.	Positive
Part 2: Sustainability quality of the asset pool	This SPO covers Nordea Bank's and Nordea Kredit's assets. The overall sustainability quality of the asset pool in terms of sustainability benefits, risk avoidance and minimisation is good based upon the ISS ESG Green Bond KPIs. The Green Bond KPIs contain a clear description of eligible asset categories which include renewable energy, green buildings, pollution prevention and control, and clean transportation. All assets of the asset pool are located in highly regulated and developed countries. Legislative frameworks in those countries set minimum standards, which reduce environmental and social risks.	Positive
Part 3: Issuer sustainability performance	The issuer itself shows a good sustainability performance and has been given a rating of C, which classifies it as 'Prime' by the methodology of the ISS ESG Corporate Rating. It is rated 28 <sup>th</sup> out of 285 companies within its sector as of 17.08.2020. This equates to a high relative performance, with a Decile Rank <sup>2</sup> of 1.	Status: <i>Prime</i> Rating: <i>C</i> Decile Rank: 1

<sup>&</sup>lt;sup>1</sup> The ISS ESG's present evaluation will remain valid until any modification of the Green Bond Framework or addition of new assets into the asset pool by the issuer and as long as the Corporate Rating does not change (last modification on the 16.07.2020). The controversy check of the underlying assets has been conducted on the 12.08.2020.

<sup>&</sup>lt;sup>2</sup> Rank relative to industry group. 1 indicates a high relative ESG performance, while 10 indicates a low relative ESG performance.

### Contribution of the Green Bond to the UN SDGs

Based on the assessment of the sustainability quality of the Green Bond asset pool and using a proprietary methodology, ISS ESG assessed the contribution of the Nordea's Green bonds to the Sustainable Development Goals defined by the United Nations (UN SDGs).

This assessment is displayed on 5-point scale (see Annex 2 for methodology):

Significant	Limited	No	Limited	Significant
Obstruction	Obstruction	Net Impact	Contribution	Contribution

Each of the bond's Use of Proceeds categories has been assessed for its contribution to, or obstruction of, the SDGs:



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Pollution prevention and control: <i>Waste-to-energy</i>	Limited contribution		13 CLIMATE
Clean transportation:	Limited	7 AFFORDABLE AND	13 CLIMATE
Electric cars	contribution	CLEAN ENERGY	
Clean transportation:	Limited	7 AFFORDABLE AND	13 CLIMATE
Electric trains (public)	contribution	CLEAN ENERGY	
Clean transportation:	Limited	7 AFTORDABLE AND	13 CLIMATE
Electric ferries (public)	contribution	CLEAN ENERGY	
Sustainable Management of Living Natural Resources: Sustainable agriculture	Significant contribution	2 ZERO HUNGER	

## ISS ESG SPO ASSESSMENT

### **PART I: GREEN BOND PRINCIPLES**

### 1. Use of Proceeds

The amount equal to net proceeds of the Green Bonds issued by Nordea will be used to finance or refinance Green Bond Assets that have been evaluated and selected by Nordea pursuant to this Green Bond Framework.<sup>3</sup> The Green Bond Assets comprise financing within the Green Bond Asset Categories which are, or have been, originated by the various business units of Nordea mostly in the Nordic countries.

Importantly, however, the net proceeds of any Nordea Green Bond shall not be used towards financing of nuclear or fossil fuel energy operations or that is deemed by Nordea to be in the sectors "Weapons and Defense", "Coal Mining" or "Tobacco". Additionally, any existing financing of clients which are deemed not to be eligible in reference to Nordea's corporate customer Environment, Social and Governance assessment process will not be selected for financing or refinancing by the net proceeds of any Green Bond issued by Nordea.

The Nordea ESG assessment process includes an assessment of all large corporate customers with respect to:

- Governance
- Environmental, health and safety management processes
- Social aspects including human and labour rights
- Potential controversies

### Green bond asset categories and green bonds asset portfolio

The Green Bond Asset Categories in the list below have been identified by Nordea as aiming to increase positive or reduce negative impact on the environment. The list includes examples of each category. Any addition to the Green Bond Asset Portfolio is subject to the verification by the external verifier.

	SUBCATEGORIES	NORDEA BANK ASSET POOL		NORDEA KREDIT ASSET POOL	
CATEGORY		INCLUDED	SHARE OF PORTFOLIO	INCLUDED	SHARE OF PORTFOLIO
Renewable Energy	Wind power	Yes	EUR 384m (13.5%)	Yes	EUR 14.5m (48.6%)
Generation and	Solar power	Yes	EUR 49m (1.7%)	No	EUR 0m (0%)
transmission of energy from renewable sources and manufacturing of the related equipment for relevant subcategories.	Hydro power	Yes	EUR 243m (8.5%)	No	EUR 0m (0%)
	Integration of renewable energy into the transmission network	No	EUR 0m (0%)	No	EUR 0m (0%)

<sup>3</sup> The final terms of an issue of Green Bonds will specify the use of proceeds of that issue.



Energy Efficiency Infrastructure, equipment, technology and processes related to smart grids, energy storage and district heating including automation and intelligence in the power transmission network, distribution and related systems.	Smart grids	No	EUR 0m (0%)	No	EUR 0m (0%)
	Energy storage	No	EUR 0m (0%)	No	EUR 0m (0%)
	District heating	Yes	EUR 2m (0.1%)	No	EUR 0m (0%)
<b>Green Buildings</b> Commercial or residential buildings with at least any of the selected certifications <sup>4</sup>	Commercial and residential real estate	Yes	EUR 1,652m (58.0%)	Yes	EUR 8.2m (27.4%)
Pollution Prevention and Control Projects or activities and any related	Water management (water supply) and waste water management	Yes	EUR 88m (3.1%)	No	EUR 0m (0%)
infrastructure, equipment, technology and processes toward the relevant subcategories.	Waste-to-energy	Yes	EUR 319m (11.2%)	No	EUR 0m (0%)
<b>Clean Transportation</b> <i>Projects, activities and</i> <i>related equipment,</i> <i>technology and processes</i>	Electric cars	Yes	EUR 38m (1.3%)	No	EUR 0m (0%)
towards clean transportation infrastructure, including expansion and improvements of train and metro networks, stations and rolling stock for passenger or freight transportation, such as the relevant subcategories.	Public transportation (electric trains)	Yes	EUR 75m (2.6%)	No	EUR 0m (0%)
	Public transportation (electric ferries)	Yes	EUR 2m (0.1%)	No	EUR 0m (0%)

<sup>&</sup>lt;sup>4</sup> The LEED "gold" certification, the BREEAM "very good" certification, the Miljöbyggnad "Silver" certification (Sweden), Nordic Swan Ecolabel, the RTS "2 stars" certification, or renovations and refurbishments of commercial or residential buildings leading to reduced, or existing buildings having an annual energy use on a m2 basis that is at least 25% lower than the applicable national regulations in the relevant Nordic country, or that lead to an annual reduction of energy use on a m2 basis of at least 25%.



Sustainable Management of Living	Forests certified by FSC or PEFC (Sweden)	No	EUR 0m (0%)	No	EUR 0m (0%)
Natural Resources Projects or activities related to sustainable forestry or agriculture in the Nordic countries, including acquisition, maintenance and management of relevant subcategories.	Sustainable agriculture in the Nordic countries comprised of organic farming as certified in compliance with the EU and national regulation	No	EUR 0m (0%)	Yes	EUR 7.2m (24.0%)
Total Asset Pool Volume		Nordea Bank:	EUR 2,852m	Nordea Kredit:	EUR 29.8m

**Opinion:** ISS ESG considers the Use of Proceeds description provided by the Nordea Green Bond Framework as aligned with the GBPs. The prescribed categories are all within the GBPs and the exclusions ensure further adherence to the standard.

### 2. Process for Project Evaluation and Selection

Nordea will complete the following process when selecting and evaluating financing within the Green Bond Asset Categories that qualify as assets to be included in the Green Bond Asset Portfolio, and specifically, the Green Bond Assets in relation to Green Bond issuances.

1	Nordea chooses potential Green Assets from each financing that is originated by relevant business units according to Nordea's financing criteria and proposed for selection by the business units.
2	Nordea removes financing that does not qualify (or where the client of such financing does not qualify) as Green Bond Assets.
	↓
3	Nordea further removes financing that is deemed ineligible (or where the client of such financing is deemed ineligible) in reference to Nordea's ESG assessment process to be included in the Green Bond Assets.
4	The remaining financing is evaluated by sustainability experts within Nordea, after which the qualifying financing is deemed as potential Green Bond Assets.
Verification	Verification of the potential Green Bond Assets is then performed by the external second opinion provider (i.e. the external verifier). The qualifying assets are included in the Green Bond Register and constitute the Green Bond Asset Portfolio.

Confirmation process is thereafter undertaken by a Green Bond Committee within Nordea in respect of the assessments made by other staff in relation to the Green Bond Asset Categories. The Green Bond Committee will also review the Green Bond Asset Portfolio on a semi-annual basis. Allocation



of the proceeds of any Green Bond issuances to the Green Bond Assets is done on a portfolio level, where the proceeds of a Green Bond Issuance are allocated to all assets in the Green Bond Asset Portfolio in equal shares.

The Green Bond Committee comprise representatives of:

- Relevant unit within the Group Sustainability functions [Group Sustainable Finance]
- Relevant treasury functions [Group Treasury & Asset Liability Management]
- Relevant business units within the wholesale or commercial banking business areas
  [Wholesale Banking and/or Commercial and Business Banking Business Areas (for example
  relevant Industry teams)]
- Relevant unit within the business risk organisation [Business Risk Implementation and Support unit within the relevant Business Area]
- Relevant unit within the Legal functions

**Opinion:** ISS ESG finds that the process for Project Evaluation and Selection aligns with the GBPs, including the methodology of the Green Bond Committee. However, the financing criteria could be more transparent.

### 3. Management of Proceeds

Nordea will establish a Green Bond Register in relation to Green Bonds issued by Nordea for the purpose of recording the Green Bond Asset Portfolio and the allocation of the net proceeds from Green Bonds to Green Bond Assets.

The amount equal to net proceeds of the Green Bonds issued by Nordea will be deposited in the general funding accounts and earmarked for allocation in the Green Bond Register in accordance with this Green Bond Framework.

The composition and amount of Green Bond Assets will be reviewed quarterly by the Capital & Balance Sheet Analytics unit within Group Treasury & Asset Liability Management to account for any repayments and drawings and compare those records with the allocations detailed in the Green Bond Register.

It is Nordea's intention to maintain an aggregate amount of assets in the Green Bond Asset Portfolio that is at least equal to the aggregate net proceeds of all Nordea Green Bonds that are concurrently outstanding. In practice this means that, whenever Nordea issues a new Green Bond, its aim is to allocate the proceeds of that specific bond to the Green Bond Asset Portfolio at the time of issuance. However, there may be periods when a sufficient aggregate amount of Green Bond Assets has not yet been allocated to the Green Bond Register to fully cover the proceeds of each Green Bonds, either as the result of changes in the composition of Green Bond Assets or the issue of additional Green Bonds. Any portion of the net proceeds of Green Bonds that have not been allocated to Green Bond Assets in the Green Bond Register will be held in accordance with Nordea's normal liquidity management policy.

The Green Bond Register will contain relevant information to identify each Green Bond and the Green Bond Assets relating to it, including the country, category and nature of the Green Bond Assets. The Green Bond Register will form the basis for the impact reporting.



**Opinion:** ISS ESG finds that the Management of Proceeds according to Nordea's Green Bond Framework is aligned with the GBPs. This particularly involves the application of the Green Bond Register.

### 4. Reporting

Nordea will annually publish on its website a Green Bond Report that provides:

- the amount of net proceeds that have been allocated within each Green Bond Asset Category and, when possible and relevant, further information related to the type, number and location of the Green Bond Assets included in each Green Bond Asset Category
- the remaining balance of net proceeds which have not been allocated to Green Bond Assets
- where appropriate and subject to confidentiality arrangements, examples of Green Bond Assets that have been financed or refinanced by the net proceeds of Green Bonds

In each annual Green Bond Report, Nordea will also include information on the environmental impacts of the Green Bond Assets or Green Bond Portfolio as per each Green Bond Asset Category. Nordea aims to include in the reporting the indicators outlined in the table below, subject to the availability of information and baseline data. The impact reporting will include a description of the applied methodology. Nordea will publish an annual Green Bond report if it has Green Bonds outstanding. Starting 2021 (reporting year 2020), Nordea aims at aligning the timing of Green Bond Reporting with other investor directed publications of the bank such as the Annual and Sustainability Reports.

**Opinion:** ISS ESG finds that the reporting is fully aligned to the requirements of the GBPs. This includes publishing on a regular basis and the disclosure of the type of content that will be reported.

### **External review**

Nordea has engaged ISS ESG to act as an external verifier of this Green Bond Framework and the Green Bond Assets. Its Second Party Opinion is publicly available on Nordea's website. The external verifier will also separately verify the Green Bond Report.

Assets that have been verified by the external verifier to be consistent with the GBP, this GBF and the verifier's own criteria, as evidenced by a "**Second Party Opinion**" published on Nordea's website, will be included in the Green Bond Asset Portfolio.



### PART II: SUSTAINABILITY QUALITY OF THE ASSET POOL

### Methodology of assessment of the sustainability of the assets

ISS ESG evaluates whether the underlying assets included or to be included in the asset pool match the eligible project category and criteria listed in the Green Bond KPIs defined by ISS ESG. This evaluation is based on legislation frameworks applicable, policies and lending guidelines applied at Nordea and on asset specific information provided by the issuer (e.g. Technical Due Diligence reports, Environmental Impact Assessment report, Buildings labels and certificates reports, location).

In subsequent years, ISS ESG will re-verify the sustainability quality of the assets to which proceeds of the issuances have been, or future issuances will be allocated.

**Evaluation of the assets** 

### Wind energy

As a Use of Proceeds category, wind energy has a significant contribution to SDGs 7 "Affordable and Clean Energy" and 13 "Climate Action".

Additionally, when considering the deeper ESG management, wind energy can be associated to other SDGs.

The table below presents the findings of an ISS ESG assessment of the assets (re-) financed against KPIs and the association with SDGs based on a mapping methodology.

### ASSESSMENT AGAINST ISS ESG KPI

### Site selection

All the projects are not located in key biodiversity areas (Ramsar sites, UNESCO World Heritage, IUCN protected areas I-IV).

100% of underlying assets comply with local regulations which provide for minimum standards regarding the assessment of

 possible environmental impacts of wind power plants (i.e. environmental impact assessment compulsory for large scale plants, basic environmental screenings).

### **Community dialogue**

100% of the assets feature community dialogue as an integral part of the planning process (e.g. sound information of communities, community advisory panels and committees, surveys and dialogue platforms, grievance mechanisms and compensation schemes).



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### Environmental aspects of construction and operation

- 100% of underlying assets comply with local regulations and have measures in place that ensure high environmental standards during the construction phase (e.g. noise mitigation, minimization of environmental impact during construction work).
- 100% of underlying assets comply with local regulations and have measures to protect habitat and wildlife during operation of the power plant (e.g avifauna monitoring, regulations on noise and shadows).

### Working conditions during construction and maintenance work and dam safety

100% of the assets provide for high labour and health and safetystandards for construction and maintenance work (e.g. ILO core conventions).

### **Controversy assessment**

A controversy assessment on the included projects did not reveal any controversial activities or practices that could be attributed to the issuer.

### Solar

As a Use of Proceeds category, solar panels have a significant contribution to SDG 7 "Affordable and Clean Energy" and SDG 13 "Climate Action".

Additionally, when considering the deeper ESG management, solar power can be associated to other SDGs.

The table below presents the findings of an ISS ESG assessment of the assets (re-) financed against KPIs and the association with SDGs based on a mapping methodology.

## ASSESSMENT AGAINST ISS ESG KPI

#### Site selection

100% of the relevant assets are not located in key biodiversity areas (UNESCO World Heritage, Ramsar sites, IUCN protected areas I-IV).

#### Supply chain standards

No information is available on high labour and health and safety
 standards in the supply chain of the deployed solar modules (e.g. ILO core conventions).







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### Environmental aspects of construction and operation

- O No information is available on solar modules for which the conversion efficiency is at least 15%.
- 100% of the assets provide for high environmental standards
   regarding takeback and recycling of solar modules at end-of-life stage (e.g. in line with WEEE requirements).
  - 100% of the assets provide for high standards regarding the
- reduction or elimination of toxic substances within solar panels (e.g. in line with RoHS requirements or other relevant standards).

### Working conditions during construction and maintenance work

100% of the assets provide for high labour and health and safety
 standards for construction and maintenance work (e.g. ILO core conventions).

### **Controversy assessment**

A controversy assessment on the included projects did not reveal any controversial activities or practices that could be attributed to the issuer.

### Hydro energy

As a Use of Proceeds category, hydro energy has a significant contribution to SDGs 7 "Affordable and Clean Energy" and 13 "Climate Action".

Additionally, when considering the deeper ESG management, hydro energy can be associated to other SDGs.

The table below presents the findings of an ISS ESG assessment of the assets (re-) financed against KPIs and the association with SDGs based on a mapping methodology.











### **Community dialogue**

100% of underlying assets comply with local regulations which provide for good standards regarding the consideration of local residents' interests during the planning phase (e.g. public dialogue schemes).

### Environmental aspects of construction and operation

- 100% of underlying assets comply with local regulations that
- generally require the mitigation of negative environmental impacts during construction phase.
- Specific measures and/or standards during the construction phase 0 were not disclosed (e.g. renaturation after construction work).
- 100% of underlying assets comply with local regulations that generally require the mitigation of negative environmental impacts during operation phase.

Specific measures and/or standards to protect habitat and wildlife were not disclosed (e.g. provision of fish passes, fish-friendly  $\bigcirc$ turbines, provision for sediment transport, management of erosion risks).

### Working conditions during construction and maintenance work and dam safety

100% of the assets provide for high labour and health and safety standards for construction and maintenance work (e.g. ILO core conventions).

### **Controversy assessment**

A controversy assessment on the included projects did not reveal any controversial activities or practices that could be attributed to the issuer.

### Green buildings

As a Use of Proceeds category, green buildings have a significant contribution to SDG 11 "Sustainable Cities and Communities".

Additionally, when considering the deeper ESG management, commercial and residential real estate can be associated to other SDGs.

The table below presents the findings of an ISS ESG assessment of the assets (re-) financed against KPIs and the association with SDGs based on a mapping methodology.











# ISS ESG ▷

ASSE	ASSESSMENT AGAINST ISS ESG KPI ASSOCIATION WITH THE SDGS				
Pre-requisite					
✓	All projects underwent an appropriate and detailed selection process that ensures good standards regarding energy efficiency	11 SUSTAINABLE CITIES AND COMMUNITIES 7 AFFORDABLE AND CLEAN ENERGY CLEAN ENERGY			
Sites	selection				
✓	100% of relevant underlying assets are located in metropolitan areas.	15 UFE ON LAND			
✓	97% of relevant underlying assets are located within 1 km from one or more modalities of public transport. For the remaining assets, no information is available.				
Cons	truction standards				
✓	100% of the assets are located where high labour and health and safety standards are in place for construction and maintenance work (e.g. ILO core conventions).	8 DECENT WORK AND ECONOMIC GROWTH			
✓	Over 50% of relevant underlying assets provide for sustainable procurement regarding building materials (e.g. recycled materials).	12 RESPONSIBLE CONSIMPTION AND PRODUCTION			
Wate	er use minimization in buildings				
0	Less than 50% of assets provide for measures to reduce water consumption (e.g. water metering, high-efficiency fixtures and fittings, rainwater harvesting).	6 CLEAN WATER AND SANITATION			
Safet	ay of buildings users				
✓	100% of assets provide for measures to ensure operational safety (e.g. emergency exits, fire sprinklers, fire alarm systems).	11 SUSTAINABLE CITIES 3 GOOD HEALTH 3 GOOD HEALTH -//			
Sustainability labels / Certificates					
	97% of underlying assets are certified to a strict Green Building standard. Less than 50% of the asset pool, obtained a (or an equivalent of a) BREEAM "Very Good", DGNB "Silver / Gold"3, LEED	A SUSTAINABLE OTHER			

 "Gold", HQE "excellent" certificate or better certification, while the majority of the portfolio obtained a slightly less detailed certification. These assets obtained at least Swedish Miljöbyggnad "Silver" label or a Nordic Swan Ecolabel. For the remaining assets, no information is available.

# ISS ESG ▷

### **Controversy assessment**

A controversy assessment on the included projects did not reveal any controversial activities or practices that could be attributed to the issuer.

### Water supply

As a Use of Proceeds category, water supply has a significant contribution to SDG 6 "Clean Water and Sanitation" and a limited contribution to SDG 3 "Good Health and Wellbeing".

Additionally, when considering the deeper ESG management, water supply can be associated to other SDGs.

The table below presents the findings of an ISS ESG assessment of the assets (re-) financed against KPIs and the association with SDGs based on a mapping methodology.



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100% of underlying assets are located in countries in which access to water is regulated and provided for by social welfare.

### Working conditions during construction and operation

100% of assets provide for high labour and health and safety
 standards for construction and operation work (e.g. ILO core conventions).

### **Controversy assessment**

A controversy assessment on the included projects did not reveal any controversial activities or practices that could be attributed to the issuer.

### Wastewater treatment

As a Use of Proceeds category, wastewater treatment has a significant contribution to SDG 6 "Clean Water and Sanitation" and a limited contribution to SDG 3 "Good Health and Wellbeing".

Additionally, when considering the deeper ESG management, wastewater treatment can be associated to other SDGs.

The table below presents the findings of an ISS ESG assessment of the assets (re-) financed against KPIs and the association with SDGs based on a mapping methodology.

### ASSESSMENT AGAINST ISS ESG KPI

### Site selection

- 100% of underlying assets are not located in key biodiversity areas (e.g. exclusion of Ramsar sites, UNESCO Natural Word Heritage, IUCN protected areas I-IV).
- 100% of underlying assets underwent environmental impact assessments at the planning stage.

### Community dialogue

 100% of underlying assets comply with local regulations which provide for good standards regarding the consideration of local residents' interests during the planning phase (e.g. information meetings). 6 CLEAN WATER AND SANITATION





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#### Environmental aspects of construction and operation

100% of underlying assets feature measures to prevent leakage of sewerage systems (e.g. monitoring).

100% of underlying assets use sewage sludge for energy generation and apply strict environmental standards for agricultural use and landfill of sewage sludge. For one asset, no information is available

- on strategies to reduce environmental impacts of sewage sludge disposal (e.g. regarding the reduction of agricultural use and landfill disposal).
- 100% of the assets provide for high standards regarding the quality of treated water.

### Working conditions during construction and operation

100% of assets provide for high labour and health and safety
 standards for construction and operation work (e.g. ILO core conventions).

### **Controversy assessment**

A controversy assessment on the included projects did not reveal any controversial activities or practices that could be attributed to the issuer.









### Waste-to-energy (biomass)

As a Use of Proceeds category, waste-to-energy (biomass) has a limited contribution to SDGs 7 "Affordable and Clean Energy" and 13 "Climate Action".

Additionally, when considering the deeper ESG management, waste-to-energy can be associated to other SDGs.

The table below presents the findings of an ISS ESG assessment of the assets (re-) financed against KPIs and the association with SDGs based on a mapping methodology.



### **Community dialogue**

100% of the assets feature community dialogue as an integral part of the planning process and construction phase (e.g. sound

information of communities, community advisory panels and committees, surveys and dialogue platforms, grievance mechanisms and compensation schemes).

### Working conditions during construction and operation

100% of assets provide for high labour and health and safety  $\checkmark$ standards for construction and operation work (e.g. ILO core conventions).

#### **Controversy assessment**

A controversy assessment on the included projects did not reveal any controversial activities or practices that could be attributed to the issuer.

### **Electric cars**

As a Use of Proceeds category, electric cars have a significant contribution to SDGs 7 "Affordable and Clean Energy" and 13 "Climate Action".

Additionally, when considering the deeper ESG management, electric can be associated to other SDGs.

The table below presents the findings of an ISS ESG assessment of the assets (re-) financed against KPIs and the association with SDGs based on a mapping methodology.





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100% of the assets have optimized energy efficiency during operation.

### Social aspects of cars

96% of the assets ensure product safety (minimum 3 Stars rating on NCAP crash test).

### **Controversy assessment**

Due to the nature of the assets, a controversy assessment is not deemed necessary.

### **Electric trains**

As a Use of Proceeds category, electric trains have a significant contribution to SDGs 7 "Affordable and Clean Energy" and 13 "Climate Action".

Additionally, when considering the deeper ESG management, electric trains can be associated to other SDGs.

The table below presents the findings of an ISS ESG assessment of the assets (re-) financed against KPIs and the association with SDGs based on a mapping methodology.

### ASSESSMENT AGAINST ISS ESG KPI

### Production standards

 $\checkmark$ 

- 100% of underlying assets provide for a comprehensive
- environmental management system at the manufacturing sites of trains.

100% of underlying assets provide for high labour and health and safety standards at the manufacturing sites of trains (e.g. ILO core

conventions).

### **Environmental aspects of trains**

- O No information is available on whether assets have conducted comprehensive life-cycle assessments.
- For 100% of underlying assets energy efficiency during operation is optimised (e.g. through energy recovery systems for trains).













#### Social aspects of trains

100% of underlying assets ensure health and safety for bothpassengers and operators (e.g. vigilance control, minimisation of noise exposure, accessibility).



#### **Controversy assessment**

A controversy assessment on the included projects did not reveal any controversial activities or practices that could be attributed to the issuer.

### **Electric ferries**

As a Use of Proceeds category, electric ferries have a significant contribution to SDGs 7 "Affordable and Clean Energy" and 13 "Climate Action".

Additionally, when considering the deeper ESG management, electric ferries can be associated to other SDGs.

The table below presents the findings of an ISS ESG assessment of the assets (re-) financed against KPIs and the association with SDGs based on a mapping methodology.



### Social aspects of ferries

No information is available on measures to ensure health and safety 0 for both passengers and operators (e.g. accessibility, minimisation of noise exposure).

### **Controversy assessment**

A controversy assessment on the included projects did not reveal any controversial activities or practices that could be attributed to the issuer.

### Sustainable Agriculture

As a Use of Proceeds category, Sustainable Agriculture has a significant contribution to SDGs 2 "Zero hunger" and 15 "Life on land" when producing organic certified products.

Additionally, when considering the deeper ESG management, sustainable agriculture can be associated to other SDGs.

The table below presents the findings of an ISS ESG assessment of the assets (re-) financed against KPIs and the association with SDGs based on a mapping methodology.

ASSESSMENT AGAINST ISS ESG KPI	ASSOCIATION WITH THE SDO
1. Soil and biodiversity management in agricultural production	

100% of the assets provide for sustainable soil and biodiversity management along the value chain (e.g. no use of chemical plant protection or synthetic fertilisers, soil fertility and biodiversity monitoring, crop rotation). However, no information is available on deforestation avoidance.

100% of the assets do not use genetically modified organisms, including feed.

### 2. Water conservation in agricultural production

100% of the assets are located in Denmark, a country exposed to moderate water stress. For all assets, water resources preservation measures are in place. However, no specific information is available on whether the assets underwent a water impact assessment.

No information is available on whether assets are subject to fresh 0 water use reduction targets or provide for appropriate measures.





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### 3. Climate impact of agricultural production

100% of the assets are subject to greenhouse gas emissions reduction measures (e.g. crop selection, reduced energy consumption, no use of energy-intense synthetics fertilizers). However, no information is available on deforestation avoidance.

### 4. Animal welfare in livestock and poultry farming

100% of the assts provide for basic standards regarding animal welfare (e.g. regarding breeds, living environment, feed). However, no information is available on standards regarding banning mutilation and end-of-life ethics (e.g. transportation, slaughter).

### 5. Impact of aquaculture and fisheries on aquatic ecosystems

- Not applicable.

### 6. Food safety

 $\checkmark$ 

- 100% of the assets feature high standard of food safety, healthy quality food and organic control systems. However, no information
- is available on certified food safety management system.

### 7. Working conditions

100% of assets provide for high labour and health and safety standards (e.g. ILO core conventions).

### **Controversy assessment**

A controversy assessment on the included projects did not reveal any controversial activities or practices that could be attributed to the issuer.









### PART III: ASSESSMENT OF NORDEA'S ESG PERFORMANCE

The ISS ESG Corporate Rating provides a rating and then designates a company as 'Prime<sup>5</sup>' or 'Not Prime' based on its performance relative to the industry sector. It is also assigned a Decile Rank, indicating this relative industry group performance, with 1 indicating a high relative ESG performance, and 10 a low relative ESG performance.

СОМРАNY	STATUS	Rating	DECILE RANK
NORDEA BANK Abp	PRIME	С	1

This means that the company performed good in terms of sustainability, both compared against others in the industry and in terms of the industry-specific requirements defined by ISS ESG. In ISS ESG's view, the securities issued by the company therefore all meet the basic requirements for sustainable investments.

As of 17.08.2020, this rating places Nordea 28<sup>th</sup> out of 285 companies rated by ISS ESG in the Commercial Banks & Capital Markets sector.

Key Challenges facing companies in term of sustainability management in this sector are:

- Sustainability impacts of lending and other financial services/products
- Customer and product responsibility
- Sustainable investment criteria
- Labour standards and working conditions
- Business ethics

In all of the key issues, Nordea rates above the average for the sector. A very significant outperformance was achieved in "Sustainable investment criteria".

The bank does not face any severe controversy.

Details on the rating of the issuer can be found in Annex 1.

<sup>5</sup> Prime is only awarded to the top sector performers, often less than 10% of companies within the respective sector.

### DISCLAIMER

- 1. Validity of the SPO: For Nordea's outstanding Green Bond issuances and as long as the asset portfolio does not change, until the first to occur of (a) the release of ISS ESG' next annual verification of these issuances (expected in 2021) or (b) December 31, 2021.
- 2. ISS ESG uses a scientifically based rating concept to analyse and evaluate the environmental and social performance of companies and countries. In doing so, we adhere to the highest quality standards which are customary in responsibility research worldwide. In addition, we create a Second Party Opinion (SPO) on bonds based on data from the issuer.
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# ANNEX 1: ISS ESG Corporate Rating

The following pages contain extracts from Nordea's 2020 ISS ESG Corporate Rating.

Nordea Bank Abp		Corporate ESG Performance Prime ISS ESG >
Company Information	Key Results	
Country Finland	Rating <b>C</b>	Decile Rank 1
ISIN FI4000297767	Transparency Level <b>Very High</b>	Performance score <b>51.98</b>
Industry Financials/Commercial Banks & Capital Markets	Status <b>Prime</b>	Prime Threshold <b>C</b>

### **Absolute Rating**

D-	D	D+	C-	С	C+	B-	В	B+	A-	А	A+

The assessment of a company's sustainability performance is based on approximately 100 criteria, selected specifically for each industry. A company's failure to disclose, or lack of transparency, regarding these matters will impact a company's rating negatively.

Transparency Level						Decile Rank									
0-20%	20-40%	40-60%	60-80%	80-100%	10	9	8	7	6	5	4	3	2	1	
Very Low	Low	Medium	High	Very High	Low relative performance							High rela	itive per	formance	
Industry Le	aders				Key Is:	sue Pe	erform	ance							
Company name			Country	Grade						1					
(in alphabetical order)					Sustainability impacts of lending and other financial										
ABN AMRO Bank N.V.			NL	C+	services/products Customer and product					s ] :t					
BNP Paribas S.A.			FR	C+	Sustainable investment					y -					
NIBC Holding N.V.			NL	C+	criteria					a					
						Lab	ourstand	dards an c	d working	s					
		_						Busin	ess ethic	s					
Legend:	Industry	Company -	Prime							D	ċ		B	Ā	
Distribution of Ratings						Histo	ory								
285 compani	es in the indus	try													





# Nordea Bank Abp

# Analyst Opinion

#### **Sustainability Opportunities**

In the financial sector, the main sustainability opportunities arise in the provision of financial services with high social and environmental benefits as well as equal access to financial services. The Nordea Star Fund range undertakes detailed positive screenings to identify companies that adhere to ESG criteria and have a future positive impact. Furthermore, Nordea provides accessible banking services for clients with disabilities and banking activities in remote regions. The company also underwrites green bonds. Nordea does not show further significant financial services with high social or environmental benefits.

#### **Sustainability Risks**

In order to integrate the assessment of ESG risks into lending decisions, Nordea has developed its Environmental Risk Assessment tool (ERAT) and its Social and Political Risk Assessment tool (SPRAT). Sector specific lending guidelines for forestry, nuclear power and oil services are provided, expecting its customers to undertake environmental baseline studies and environmental impact assessments. In addition, the company's membership with the Equator Principles reinforces its commitment to observe environmental and social minimum standards in project finance. Nordea's general responsible investment approach covers its actively managed funds and is applied using an integration approach and exclusion criteria covering e.g. human and labor rights, business ethics, and environmental protection. For actively managed assets, it excludes companies that have a large and sustained exposure to thermal mining and generate more than 30% of revenue from coal products. In the social dimension, customer and product responsibility as well as employee relations are important challenges. The company has taken some steps to ensure responsible marketing and sales practices. However, there is no clear strategy regarding offshore banking activities and tax compliance as well as regarding the responsible treatment of customers with debt repayment problems. With regard to employees, Nordea has cut more than 2,500 jobs in recent years. Affected employees are offered to join Nordea's internal people matching process to find a new position within Nordea. In certain cases, country-specific voluntary redundancy package, retirement offerings or outplacement support are offered. As the company mostly operates in countries where high legal and factual standards are implemented, risks on health and safety, and work-life balance are limited. Finally, Nordea has established a group-wide code of conduct covering almost all important compliance issues as well as relevant compliance measures such as anonymous and confidential reporting channels are provided for employees. Nevertheless, in May 2018 the company was accused of enabling organized crime to launder roughly EUR 134 million through privately owned exchange offices in Copenhagen, and in October 2018 it was involved in further money laundering allegations.

#### **Governance Opinion**

Regarding its governance structure, the majority of Nordea's board members are independent (as at April 1, 2020). The company's board chair, Torbjorn Magnusson is not independent as he is the CEO of If P&C Insurance Holding Ltd, a subsidiary of Sampo Oyj. Committees in charge of audit and remuneration are established with half of the board members being independent, yet a committee in charge of nomination seems to be missing. Moreover, Nordea discloses the remuneration of some of its executive management members, which includes long-term incentive components.

Regarding the company's sustainability governance, Nordea has a fully independent sustainability committee in place (as at April 1, 2020). Some sustainability performance objectives are integrated into the variable remuneration of the executives although no details were provided. The company has established a group-wide code of conduct covering almost all important issues, such as corruption, antitrust violations, insider dealings and conflicts of interest. Compliance training is provided to employees as well as anonymous and confidential reporting channels. Nevertheless, in May 2018 the company was accused of enabling organized crime to launder roughly EUR 134 million through privately owned exchange offices in Copenhagen, and in October 2018 it was involved in further money laundering allegations.

# Nordea Bank Abp

### Methodology - Overview

The ESG Corporate Rating methodology was originally developed by Institutional Shareholder Services Germany (formerly oekom research) and has been consistently updated for more than 25 years.

**ESG Corporate Rating** - The ESG Corporate Rating universe, which is currently expanding from more than 8,000 corporate issuers to a targeted 10,000 issuers in 2020, covers important national and international indices as well as additional companies from sectors with direct links to sustainability and the most important bond issuers that are not publicly listed companies.

The assessment of a company's social & governance and environmental performance is based on approximately 100 environmental, social and governance indicators per sector, selected from a pool of 800+ proprietary indicators. All indicators are evaluated independently based on clearly defined performance expectations and the results are aggregated, taking into account each indicator's and each topic's materiality-oriented weight, to yield an overall score (rating). If no relevant or up-to-date company information with regard to a certain indicator is available, and no assumptions can be made based on predefined standards and expertise, e.g. known and already classified country standards, the indicator is assessed with a D-.

In order to obtain a comprehensive and balanced picture of each company, our analysts assess relevant information reported or directly provided by the company as well as information from reputable independent sources. In addition, our analysts actively seek a dialogue with the assessed companies during the rating process and companies are regularly given the opportunity to comment on the results and provide additional information.

Analyst Opinion - Qualitative summary and explanation of the central rating results in three dimensions:

(1) Opportunities - assessment of the quality and the current and future share of sales of a company's products and services, which positively or negatively contribute to the management of principal sustainability challenges.

(2) Risks - summary assessment of how proactively and successfully the company addresses specific sustainability challenges found in its business activity and value chain, thus reducing its individual risks, in particular regarding its sector's key issues.

(3) Governance - overview of the company's governance structures and measures as well as of the quality and efficacy of policies regarding its ethical business conduct.

**Controversial Business Practices** - The assessment of companies' sustainability performance in the ESG Corporate Rating is informed by a systematic and comprehensive evaluation of companies' ability to prevent and mitigate ESG controversies. ISS ESG conducts research and analysis on corporate involvement in verified or alleged failures to respect recognized standards for responsible business conduct through Norm-Based Research.

Norm-Based Research is based on authoritative standards for responsible business conduct such as the UN Global Compact, the OECD Guidelines for Multinational Enterprises, the UN Guiding Principles for Business and Human Rights and the Sustainable Development Goals.

As a stress-test of corporate disclosure, Norm-Based Research assesses the following:

- Companies' ability to address grievances and remediate negative impacts
- Degree of verification of allegations and claims

- Severity of impact on people and the environment, and systematic or systemic nature of malpractices

Severity of impact is categorized as Potential, Moderate, Severe, Very severe. This informs the ESG Corporate Rating.

**Decile Rank** - The Decile Rank indicates in which decile (tenth part of total) the individual Corporate Rating ranks within its industry from 1 (best – company's rating is in the first decile within its industry) to 10 (lowest – company's rating is in the tenth decile within its industry). The Decile Rank is determined based on the underlying numerical score of the rating. If the total number of companies within an industry cannot be evenly divided by ten, the surplus company ratings are distributed from the top (1 decile) to the bottom. If there are Corporate Ratings with identical absolute scores that span a division in decile ranks, all ratings with an equal decile score are classified in the higher decile, resulting in a smaller number of Corporate Ratings in the decile below.

# Nordea Bank Abp

### Methodology - Overview

**Industry Classification** - The social and environmental impacts of industries differ. Therefore, based on its relevance, each industry analyzed is classified in a Sustainability Matrix.

Depending on this classification, the two dimensions of the ESG Corporate Rating, the Social Rating and the Environmental Rating, are weighted and the sector-specific minimum requirements for the ISS ESG Prime Status (Prime threshold) are defined (absolute best-in-class approach).



Industry Leaders - List (in alphabetical order) of the top three companies in an industry from the ESG Corporate Rating universe at the time of generation of this report.

Key Issue Performance - Overview of the company's performance with regard to the key social and environmental issues in the industry, compared to the industry average.

**Performance Score** - The ESG Performance Score allows for cross-industry comparisons using a standardized best-in-class threshold that is valid across all industries. It is the numerical representation of the alphabetic ratings (D- to A+) on a scale of 0 to 100 with 50 representing the prime threshold. All companies with values greater than 50 are Prime, while companies with values less than 50 are Not Prime. As a result, intervals are of varying size depending on the original industry-specific prime thresholds.

Rating History - Development of the company's rating over time and comparison to the average rating in the industry.

Rating Scale - Companies are rated on a twelve-point scale from A+ to D-:

A+: the company shows excellent performance.

D-: the company shows poor performance (or fails to demonstrate any commitment to appropriately address the topic).

Overview of the range of scores achieved in the industry (light blue) and indication of the grade of the company evaluated in this report (dark blue).

**Distribution of Ratings** - Overview of the distribution of the ratings of all companies from the respective industry that are included in the ESG Corporate Rating universe (company portrayed in this report: dark blue).

Sources of Information - A selection of sources used for this report is illustrated in the annex.

**Status & Prime Threshold** - Companies are categorized as Prime if they achieve/exceed the sustainability performance requirements (Prime threshold) defined by ISS ESG for a specific industry (absolute best-in-class approach) in the ESG Corporate Rating. Prime companies are sustainability leaders in their industry and are better positioned to cope with material ESG challenges and risks, as well as to seize opportunities, than their Not Prime peers. The financial materiality of the Prime Status has been confirmed by performance studies, showing a continuous outperformance of the Prime portfolio when compared to conventional indices over more than 14 years.

**Transparency Level** - The Transparency Level indicates the company's materiality-adjusted disclosure level regarding the environmental and social performance indicators defined in the ESG Corporate Rating. It takes into consideration whether the company has disclosed relevant information regarding a specific indicator, either in its public ESG disclosures or as part of the rating feedback process, as well as the indicator's materiality reflected in its absolute weight in the rating. The calculated percentage is classified in five transparency levels following the scale below.

0% - < 20%: very low 20% - < 40%: low 40% - < 60%: medium 60% - < 80%: high 80% - 100%: very high

For example, if a company discloses information for indicators with a cumulated absolute weight in the rating of 23 percent, then its Transparency Level is "low". A company's failure to disclose, or lack of transparency, will impact a company's ESG performance rating negatively.

# ANNEX 2: Methodology

### ISS ESG Green Bond KPIs

The ISS ESG Green Bond KPIs serves as a structure for evaluating the sustainability quality – i.e. the social and environmental added value – of the use of proceeds of Nordea's Green Bond.

It comprises firstly the definition of the use of proceeds category offering added social and/or environmental value, and secondly the specific sustainability criteria by means of which this added value and therefore the sustainability performance of the assets can be clearly identified and described.

The sustainability criteria are complemented by specific indicators, which enable quantitative measurement of the sustainability performance of the assets and which can also be used for reporting.

To review the KPIs used in this SPO, please contact Federico Pezzolato (details below) who will send them directly to you.

### Asset evaluation methodology

ISS ESG evaluates whether the assets included in the asset pool match the eligible project category and criteria listed in the Green Bond KPIs.

All percentages refer to the amount of assets within one category (e.g. wind power). Additionally, the assessment "no or limited information is available" represented by a red circle, either indicates that no information was made available to ISS ESG or that the information provided did not fulfil the requirements of the ISS ESG Green Bond KPIs. ISS ESG requires a minimum of 50% of the asset pool to positively qualify against the KPIs, represented by a green tick.

The evaluation was carried out using information and documents provided to ISS ESG on a confidential basis by Nordea (e.g. Due Diligence Reports). Further, national legislation and standards, depending on the asset location, were drawn on to complement the information provided by the issuer.

### Assessment of the contribution and association to the SDG

The 17 Sustainable Development Goals (SDGs) were endorsed in September 2015 by the United Nations and provide a benchmark for key opportunities and challenges toward a more sustainable future. Using a proprietary method, ISS ESG identifies the extent to which Nordea's Green Bond contributes to related SDGs and has a positive association with their respective sub-targets.

# About ISS ESG SPO

ISS ESG is one of the world's leading rating agencies in the field of sustainable investment. The agency analyses companies and countries regarding their environmental and social performance.

As part of our Sustainable (Green & Social) Bond Services, we provide support for companies and institutions issuing sustainable bonds, advise them on the selection of categories of projects to be financed and help them to define ambitious criteria.

We assess alignment with external principles (e.g. the ICMA Green / Social Bond Principles), analyse the sustainability quality of the assets and review the sustainability performance of the issuer themselves. Following these three steps, we draw up an independent SPO so that investors are as well informed as possible about the quality of the bond / loan from a sustainability perspective.

Learn more: https://www.isscorporatesolutions.com/solutions/esg-solutions/green-bond-services/

For Information about SPO services, and this Green Bond, contact:

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